SIMPLIFIED PURCHASE CONTRACT FOR GOODS
[Goods less than $25,000 total]

This SIMPLIFIED PURCHASE CONTRACT FOR GOODS (the “Contract”) is entered into in accordance with the Garfield County Procurement Code by GARFIELD COUNTY, COLORADO, a state political subdivision, through its BOARD OF COUNTY COMMISSIONERS (“BOCC” or “Buyer”) and Audio Video Experts (“Vendor”), whose principal place of business is 2477 Commerce Blvd., Unit H, Grand Junction, CO 81505.

1. Purpose. The purpose of this Contract is to define the terms and conditions by which Vendor will provide Audio Visual Conferencing Equipment to Garfield County as more specifically defined in the specifications or scope of work, included as Attachment A and incorporated here for all purposes (the “Scope of Work”).

2. Term. The Contract shall begin on the completion of the execution of this document and shall terminate on December 31, 2017. This Contract will not renew.

3. Authority. The BOCC shall administer this Contract through Gary Noffsinger, (the “County Representative”), who is authorized to act on behalf of the BOCC for all purposes relating to the budget, performance, payment, administration, and successful completion of this Contract up to an amount not to exceed that set forth in ¶4 or $24,999.00, whichever is less.

4. Compensation. Payments to Vendor shall be made as earned, in whole or in part, from available funds encumbered for the purchase of the described goods in a total amount not to exceed $16,533.20. The encumbrance of any amount not earned by December 31, 2017 shall automatically expire on that date. Financial obligations of the BOCC payable after the current fiscal year are contingent upon further appropriation. The BOCC is not obligated to make any future allocation to this Agreement.

   a. Invoicing Procedures. Payment(s) will be made to the Vendor upon receipt and approval of an invoice by the County Representative, who shall be the sole judge of the acceptability of the goods. Vendor and the County Representative shall agree upon a mutually acceptable invoicing schedule. The BOCC reserves the right to require additional information to support payments to the Vendor. Payments will be made to the Vendor within forty-five (45) of receipt of invoice or other mutually agreed upon period.

   b. Mailing Address. All invoices and notices related to this Contract shall be sent to the County Representative at the following address: 108 8th Street, #402, Glenwood Springs, CO 81601.

5. Scope of Agreement. Additional contract terms requested by the Contractor may be incorporated into the parties’ agreement if they are included as Attachment B, are initialed by the County Representative, and do not alter or modify the terms and conditions of this Agreement. To the extent Attachment B is inconsistent with or contradicts this Agreement or Attachment A, if any, in any way, this Agreement shall govern for all purposes.
6. **Vendor Responsibilities.**

   a. **Delivery.** Delivery shall be FOB destination unless otherwise agreed. The Buyer is relying on **August 10, 2017** as the promised delivery, installation, or service date as promised. If the Vendor fails to deliver as specified, the BOCC, in its sole discretion, may cancel its order or any part thereof without prejudice to its other rights, return all or part of the shipments so made, and charge Vendor with any loss or expense sustained as a result of the failure to deliver or perform as promised. Time is of the essence in the performance of this Contract.

   b. **Quality and Performance.** All products delivered pursuant to this Contract shall be newly manufactured and the current model, unless otherwise agreed. The County Representative shall be the sole judge in determining brand name equals with regard to quality, price, or performance. All services shall be performed strictly in accordance with this Contract.

   c. **Safety Information.** All chemicals, equipment, and materials proposed or used in the performance of this Contract shall conform to the requirements of the Occupational Safety and Health Act of 1970 as amended. Vendor shall furnish all material safety data sheets for any regulated chemicals, equipment, or hazardous material at the time of delivery.

   d. **Warranties.** All manufacturer warranties and all applicable provisions and remedies of the Colorado Uniform Commercial Code relating to express and implied warranties are incorporated into the terms of this Contract, as are any warranties contained in this Contract and any attachments hereto.

   e. **No Changes.** Vendor shall furnish products or services strictly in accordance with the specifications and price(s) as agreed for each item. Each shipment received or service performed shall comply with the terms of this Contract, notwithstanding invoice terms or actions of the Vendor to the contrary.

7. **County Responsibilities.** The County shall provide information as necessary or requested by the Vendor to enable Vendor to perform under this Contract.

8. **Inspection, Acceptance, Remedies, and Breach.** Final acceptance of any delivery is contingent upon completion of all applicable inspection procedures. If products or services fail to meet any inspection requirements, the BOCC may exercise all rights, including those provided in the Colorado Uniform Commercial Code. The County Representative shall have the right to inspect products and judge performance of all services provided under this Contract at all reasonable times and places. Services as used in this section shall include all services performed and tangible material produced and delivered in the performance or service. If any service performance does not conform to this Contract, the BOCC may require the Vendor to perform the service again and conform to the Contract requirements, without any additional compensation. For defects in the quality or quantity of service that cannot be corrected by re-performance, the BOCC may (a) require Vendor to take necessary action to ensure future performance conforms to the Contract requirements, and (b) equitably reduce the payment due to the Vendor to reflect the reduced value of the service performed, or (c) in the alternative, elect to terminate this Contract under the provisions of ¶17.

9. **Records, Reports, and Information.** At such times and in such forms as the BOCC may require, the Vendor shall furnish statements, records, reports, data and information pertaining to matters covered by this Contract.
The Vendor shall maintain its records in accordance with any requirements prescribed by the BOCC. Except as otherwise authorized by the BOCC, Vendor shall maintain such records for a period of seven (7) years after receipt of final payment under this Contract.

10. Audits and Inspections. At any time during normal business hours and as often as the BOCC may deem necessary, the Vendor shall make its records with respect to matters covered by this Contract available for examination. The Vendor shall permit the BOCC to audit, examine, and make excerpts from such records and audit all contracts, invoices, materials, payrolls, records of personnel, conditions of employment, and other data relating to this Contract. The BOCC may call for a certified, independent audit to be performed, at the Vendor's expense, by a mutually agreed upon auditor.

11. Independent Contractor. Vendor is an independent contractor and is free to perform services for other clients. Neither Vendor nor any agent or employee of Vendor shall be deemed an agent or employee of the County for any purpose. AS AN INDEPENDENT CONTRACTOR, VENDOR IS NOT ENTITLED TO UNEMPLOYMENT INSURANCE OR WORKERS COMPENSATION BENEFITS THROUGH THE COUNTY AND IS OBLIGATED TO PAY FEDERAL AND STATE INCOME TAX ON ANY MONIES EARNED PURSUANT TO THIS CONTRACTUAL RELATIONSHIP. Vendor shall have no authority, express or implied, to bind the BOCC to any contract, liability, or understanding except as expressly stated herein.

12. Sole Proprietor. If Vendor is a sole proprietor, by executing this Contract Vendor hereby swears or affirms under penalty of perjury under the laws of the State of Colorado that Vendor is a United States citizen, a Permanent Resident of the United States, or is lawfully present in the United States pursuant to federal law and agrees to provide proof of lawful presence in the United States with valid identification as defined by Colorado Revised Statutes §24-76.5-103(4)(a) prior to starting work for the BOCC. Vendor further acknowledges that making a false, fictitious, or fraudulent sworn statement is punishable as perjury in the second degree under C.R.S. §18-8-503.

13. No Conflict of Interest. Vendor represents that it is not aware of any transaction, activity, or conduct that would affect the judgment, actions or work of the Vendor by placing the Vendor’s own interests, or the interests of any party with whom the Vendor has a contractual arrangement, in conflict with those of the County and agrees that no official, officer or employee of the County has any personal or beneficial interest whatsoever in the services provided by this Contract. Vendor also agrees not to hire, pay or contract for the services of any official, officer or employee of the County during the term of this Contract.

14. No Assignment and No Third Party Beneficiaries. Vendor shall not assign any rights, delegate any duties, or subcontract any part of the performance required by this Contract without the express written consent of the County Representative. This Contract shall inure to the benefit and be binding upon Vendor and the BOCC only and shall not create any third party rights or liabilities.

15. Indemnification. (a) If any product sold or delivered under this Contract is covered by a patent, copyright, trademark, or application, Vendor shall indemnify, hold harmless, and defend the BOCC from any and all loss, liability, cost, expenses, and legal fees incurred on account of any claims, legal actions, or judgments arising out of the manufacture, sale or use of the subject article in violation or infringement of any such rights; (b) The BOCC shall, in all instances except claims arising from the sole negligent or willful acts or omissions of the BOCC, be indemnified by the Vendor from and against any and all claims. The Vendor shall be responsible for primary loss...
investigation, defense, and judgment costs where this indemnification is applicable. In consideration for the award of this Contract, Vendor agrees to waive all rights of subrogation against the BOCC, its officials, agents, and employees for losses arising from the work performed by Vendor for the BOCC.

16. No Waiver of Governmental Immunity. The Parties acknowledge that the County, its commissioners, officials, directors, agents and employees are relying upon and do not waive the immunities and protections provided by the Colorado Governmental Immunity Act, C.R.S. §24-10-101, et seq.

17. Termination

a. Termination Prior to Shipment. If Vendor has not accepted this Contract in writing, the BOCC may cancel this Contract by written or oral notice to Vendor prior to any shipment of goods.

b. Termination Prior to Performance. If the Vendor is providing services as part of its obligations under this Contract, the BOCC may cancel this Contract by written or oral notice to the Vendor prior to commencement of any work.

c. Termination for Cause. (a) If Vendor refuses or fails to timely and properly perform any of its obligations under this Contract with such diligence as will ensure its completion within the promised timeframe, the BOCC may notify Vendor in writing of non-performance and, if not corrected within the time specified in the notice, terminate Vendor's right to proceed with performance or such part thereof as to which there has been delay or a failure. Vendor shall continue performance of this Contract to the extent not terminated and be liable for excess costs incurred by the BOCC to procure similar goods or services from another source. Payment for completed services performed and accepted shall be at the price set forth in this Contract. The BOCC shall not be responsible for payment for any services terminated under this provision. (b) The BOCC may withhold amounts due to Vendor as the BOCC deems necessary to reimburse the BOCC for excess costs and damages incurred in completing or procuring similar goods and services. (c) If, after rejection, revocation, or other termination of Vendor's right to perform, the BOCC determines that Vendor was not in default or the delay was excusable, the rights and obligations of the BOCC and Vendor shall be the same as if the notice of termination had been issued pursuant to ¶17(d) below.

d. Termination in Public Interest. The BOCC, through the County Representative, is entering into this Contract for the purpose of carrying out the public policy of the BOCC. If this Contract ceases to further such public policy, the BOCC, in its sole discretion, may terminate this Contract in whole or in part and such termination shall not be deemed to be a breach of BOCC’s obligations hereunder. This section shall not apply to a termination for Vendor’s breach, which shall be governed by sections set forth above. The BOCC shall give written notice of termination to Vendor specifying the part of the Contract terminated and when termination becomes effective. Upon receipt of notice of termination, Vendor shall not incur further obligations except as necessary to mitigate costs of performance. For services or specially manufactured goods, the BOCC shall pay (a) reasonable settlement expenses; (b) the Contract price or rate for supplies and services delivered and accepted; (c) reasonable costs of performance on unanticipated supplies and services; and (d) reasonable costs incurred in preparation for delivery of the undelivered goods. For existing goods, the BOCC shall pay (a) reasonable settlement expenses; (b) the Contract price for goods delivered and accepted; and (c) reasonable costs incurred in preparation for delivery of the undelivered goods.
18. **Notice.** Notices to be provided under this Agreement shall be given in writing to the following:

For the County:

Gary Noffsinger  
108 8th Street, #402  
Glenwood Springs, CO 81601

and

Chief Procurement Officer  
810 Pitkin Avenue  
Glenwood Springs, CO 81601  
970-384-5018

For Consultant:

Jeremiah Hines  
2477 Commerce Blvd., Unit H  
Grand Junction, CO 81505

19. **Compliance with Laws and Regulations.** Vendor agrees that all work performed under this Contract shall comply with all applicable laws, rules and regulations.

20. **ContractIntegration and Interpretation.** This Contract represents the entire agreement between the parties and supersedes all prior negotiations and representations, whether written or oral. This Contract and any attachments referenced constitute the entire agreement between the Parties and no additions, amendments or modifications are valid unless in writing and signed by both Parties. The headings contained in this Contract are for reference and convenience only.

21. **Modifications.** This Contract may not be modified, amended or otherwise altered, unless mutually agreed upon in a writing executed by both Parties. No change or alteration to this Contract that requires payment in excess of the County Representative’s authority stated in ¶3 shall be effective.

22. **Choice of Law.** This Contract shall be governed by the law of the State of Colorado. Venue for all actions relating to the Contract shall lie in the District Court for Garfield County, State of Colorado.

23. **Counterparts and Scanned Signatures.** This Contract may be executed in counterparts, each of which shall be deemed an original. Scanned signatures of authorized signatories shall be effective for all purposes.

24. **Severability.** If any provision of this Contract is determined by a court of competent jurisdiction to be unconstitutional or otherwise null and void, the remaining provisions of the Contract shall remain in full force and effect.
This SIMPLIFIED PURCHASE CONTRACT FOR GOODS is agreed to and signed by the Parties as follows:

BOARD OF COUNTY COMMISSIONERS
GARFIELD COUNTY, COLORADO

By: [Signature]
Gary Naftisinger
Chief Information Officer
Authorized Representative

Date: 7/1/2017

VENDOR: Audio Video Experts

By: [Signature]
Name: Jeremiah Hines
Title: Owner
Date: 7/1/17

STATE OF COLORADO
COUNTY OF GARFIELD

On this day, July 21st 2017, appeared before me and averred that he/she has read the foregoing Contract, is an Authorized Representative of the Vendor, and is duly authorized to execute this Contract on Vendor’s behalf.

Subscribed and sworn to before me this

My commission expires on: May 10th 2021

21st day of July, 2017.

JESSICA HEWITT
NOTARY PUBLIC
STATE OF COLORADO
NOTARY ID #20170419865
My Commission Expires May 10, 2021

Notary Public

Attachments:
A: Scope of Work/Specifications – Required
B. Vendor’s Additional Terms - Optional
Exhibit A

ATTACH REQUIRED SPECIFICATIONS OR
SCOPE OF WORK
Garfield County
RFP-GC-IT-03-17
Statement of Work

Meeting Room Audio Visual Conference Systems

I. GENERAL INFORMATION

Garfield County, Colorado is located in Western Colorado and has administrative facilities in the cities of Glenwood Springs and Rifle. The County requires a scalable audio and video conferencing systems in both locations to support remote and on-site meetings and presentations. Garfield County provides facilities, services and training to government employees, departments, and programs, as well as for community members and organizations in our county and state. Uses of the facilities include but are not limited to board meetings, advisory committee meetings, workshops for caregivers and providers in social services, and staff training and planning.

Garfield County requires equipment for integrated audio visual used in presentations, meetings and trainings. This project includes installing and integrating new technology systems in two meeting/training rooms within Garfield County’s existing administration buildings. Neither room is equipped with audio video capabilities. Garfield County’s network is Cisco/Windows based infrastructure. We require the installation of new equipment and cabling, programming of control systems, configuration and programming of digital signal processing systems, and testing and calibration of the installed systems, and maintenance and support of the systems.

II. PROJECT DESCRIPTION & SCOPE OF WORK

A. Location: The two (2) rooms vary in size and require different audio and visual technology configurations.

1. Glenwood Springs Executive Conference Room – (11’ X 22’, 10’ drop ceiling) Primary use: board room for up to 12 seats around a rectangular table. Minimal needs are wall-mount high-definition (HD) display, HD camera, audio with microphone(s), and Internet connectivity for remote meetings. Network and PC connectivity for presentations.

2. Garfield County Administration – Rifle Public Meeting Room – (20’ X 41’) Primary use: Public meetings, presentations, remote meetings, and training. Minimal needs are a ceiling-mount HD projector and ceiling-mount screen, HD camera(s), audio/speakers to audience, amps and audio mixer, and network connectivity for remote meetings. PC connectivity to projector for presentations.

B. Specifications:

The below is not limited by the necessity for the proposer to provide a professional, high quality solution that works with the County's existing data network infrastructure. The proposed solution should
include a maintenance contract for hardware replacement and technical support.

1. Codecs will connect the two conference rooms as well as internal and external desktop clients. External clients will include desktop clients running Windows platforms. Multipoint conference sessions are not a requirement at this time, however the capability should exist for this feature to be adopted at a future date.

2. Provide HD video conference client software for Windows platform for both internal external access originating from outside the county via an IP connection. The solution should allow for up to 3 concurrent point to point video conference sessions and up to 100 user accounts.

3. Provide a Firewall Tranversal device for secure connectivity for video conference sessions originating from outside the county via an IP connection.

4. **Optionally** provide a SIP Proxy and H.323 Gatekeeper for call control and other functionality.

5. **Optionally** provide a Centralized Management Server to manage all end points, software, updates, monitoring and reporting.

6. Provide a training plan for use of the video conferencing solution. This can range from a training document to 1:1 training.

7. All devices must be interoperable with multiple vendors and support open standards, including SIP and H.323.

### C. Equipment and Software Requirements

1. **Codec**
   a. Must support minimum 720P;
   b. Highly desirable to support 1080P;
   c. Must support encryption;
   d. Camera must be PTZ and support minimum 10x zoom;
   e. Must support remote control and/or touch screen interface.
   
   Must have the ability to attach computer to share desktop or presentation

2. **HD Video Conference Client**
   a. Must support Windows and MAC OS;
   b. Must support minimum 720P;
   c. Must support encryption;
   d. Must provide ability to share desktop or applications;
   e. Must provide licensing for 100 clients with the ability to expand to a larger number.

3. **Firewall Traversal**
   a. Must provide secure access for external end points to video conference with internal end points.

4. **SIP Proxy and H.323 Gatekeeper (Optional)**
   a. Must provide call admission and control;
   b. Must provide bandwidth management.

5. **Centralized Management Server (Optional)**
   a. Must provide centralized management of all video conferencing end points, desktop clients, multipoint bridges, gatekeepers and gateways;
b. Must provide automatic software upgrades;
c. Must provide monitoring, diagnostics and reporting capabilities.

D. Vendor Responsibility
The County reserves the right in its sole discretion to acquire only the equipment associated with the proposed solution or to have the vendor provide implementation services or any combination thereof deemed desirable.

1. Proposals should include the following:
   a. Required equipment only;
   b. Required equipment with optional components only;
   c. Required equipment with implementation services;
   d. Required equipment with optional components and implementation services.

2. Vendor must assume responsibility for the following if chosen to also provide implementation services:
   a. Project implementation of new video conferencing software/hardware and management services solution;
   b. Training County employees on new product(s);
   c. Managing implementation of new product;
   d. Integration of unique hardware or software;
   e. Development or customization of the application;
   f. Acceptance testing;
   g. Project staffing.

3. Graphical User Interface
   a. The video conferencing system shall have a user-friendly graphical interface.

4. Capability/Functionality
   a. The video conferencing system shall deliver superior audio quality to the entire conference room environment;
   b. The video conferencing system shall deliver superior image quality to the entire conference room environment;
   c. The video conferencing system shall optionally have a management utility capable of centrally managing a video conference session as well as the entire video conferencing system;
   d. The system shall utilize the latest encryption standards and other data security services to ensure that communications and system resources are kept secure and confidential.

5. Audio Requirements
   a. The video conferencing system shall support a wide range of the latest audio industry standards and digital formats;
   b. The video conferencing system shall have audio components capable of providing high quality audio to the entire conference room environment;
   c. The video conferencing system shall have built in echo cancellation and other noise suppression functionality;

6. Video Requirements
a. The video conferencing system shall support a wide range of the latest video industry standards and digital formats;
b. The video conferencing system shall capture and display video at a minimum of thirty (30) frames per second (fps);
c. The video conferencing system shall have the ability to intelligently select the frame rate for best performance video.

7. Supported Interfaces
   a. The video conferencing system shall support a wide range of the latest standard interfaces for outputting digital / analog audio and video to external equipment;
   b. The system shall provide a wide variety of standard network interfaces to facilitate connectivity to various types of networks;
   c. The video conferencing system shall support a wide range of the latest interfaces for accepting digital / analog audio and video input from external sources.

8. Content Sharing
   a. The system shall be able to show /share content from a PC / laptop;
   b. The video conferencing system shall be able to allow laptop / PC IP network to actively participate in a conferencing session;
   c. The video conferencing system shall have the ability to share presentation data from applications such as but not limited to Microsoft PowerPoint, Excel and Word in real time to local and remote site(s).

The chosen vendor must have the ability to service the equipment locally or if not, remotely.

All hardware and software must be compatible with Garfield County’s existing Cisco/Windows systems.

III. FORMAT AND CONTENT

Please submit the following information, as your proposal will be evaluated and scored based on the below:

A. ORGANIZATIONAL/PROFESSIONAL PROFILE
   Describe your organization or the individual professional in terms of its history, primary business, and former and current customers. Please include:

   1. Ownership information;
   2. Physical and Mailing addresses;
   3. Other company locations/offices, if any;
   4. Primary Contact;
   5. Telephone number, fax number and e-mail address of company’s primary contact.

B. RELEVANT EXPERIENCE AND QUALIFICATIONS
   Describe your organization’s experience in providing this level of service by specifically describing:
1. Demonstrate the company’s or individual’s relevant experience for the type of work solicited in the RFP;

2. Demonstrate that the respondent has successfully been in business of providing, or the principals have had ownership/executive management in a previous company with comparable type experience, for the services solicited.

C. WORK PLAN
   1. Describe your technical approach and work plan to complete the tasks described in the RFP’s Scope of Work;
   2. Provide a Work Breakdown Structure and schedule describing how the work would be accomplished.

D. SERVICE LEVEL REQUIREMENTS
   1. Provide an example of your Service level Agreements and on call availability;
   2. Explain any warranties associated with parts and labor.

E. CONTRACT PRICE AND BUDGET
   Specify itemized cost for all recommended equipment to meet the above needs, plus labor cost.
Overview and Information Introduction

The purpose of this Request for Information (RFI) is to gather information for the purpose of determining whether it is feasible to install the hardware and software prior to the removal of the Grand Avenue Bridge ("Bridge") in Glenwood Springs, CO. Presently, the Bridge is to be removed on August 14, 2017. For more information on the project and its impacts, see https://www.codot.gov/projects/sh82grandavenuebridge/assets/phase-3/gab-fact-sheet.

Garfield County has identified the critical need to initially install the Rifle Administration Building first to enable the audio/visual link between that remote location and the BOCC Conference Room. The next phase would be to interconnect the BOCC Executive Conference Room. Additionally, Garfield County is seeking the opinion of potential proposers as to whether they could meet a change in the submission deadline to July 6, 2017 if the need arises to expedite the process to meet the needs of Garfield County while considering the capabilities of potential proposers.

Change of Scope of Work: At the non-mandatory site visit, a number of issues were discussed important to this solicitation:

- Garfield County intends to use GoToMeeting software for the conferencing. However, if proposers have a better software solution, Garfield County would like potential proposers to identify other options so that research can be done by staff to familiarize themselves with the software to plan implementation;
- The BOCC Meeting Room will be added to the project. The A/V of that room has been recently upgraded to high definition cameras, upgraded audio, and an up-to-date control board. It is anticipated that while the Bridge construction is ongoing, the Rifle Administration Conference Room will be used to make presentations to the Board of County Commissioners without the need to travel to Glenwood Springs; therefore, this will be the first phase of the project;
- Because of the configuration of the Rifle Conference Room, a A/V cart may be proposed for purposes of expediency with the permanent installation of the equipment planned and proposed to be installed after the interconnection is made.
- The BOCC Executive Conference room will be integrated either simultaneously or shortly after the Rifle Conference Room is connected to the BOCC Meeting Room.

Options for Consideration: We seek input from potential proposers regarding the timing of the installation and whether the project can be substantially completed (tested and operational) on or about August 10, 2017. Garfield County is seeking information as follows:

1. Please identify the software you intend to propose as an alternative to GoToMeeting. Briefly describe the advantages of the alternative.
Audio Video Experts Cover Letter

July 6, 2017

Garfield County, City of Rifle

Dear Team:

Our team sincerely appreciates you taking the time to review our proposal. We have put a great deal of effort into this proposal, and feel like we bring the most amount of knowledge to each entity needs. We have prepared a proposal which is very basic, we understand that this may not be the best equipment to service these rooms long term, but we understand that if budget is an issue this will get the job done. We had prepared two proposals a while back for this that are much better system. We would be happy to discuss all options including something in between this proposal and those. We do feel like we understand your systems and staff well and have had success with providing solutions in the past and offer a service advantage due to the local of our offices and large number of clients in the areas of these rooms. This cover letter serves as a way of confirming that we have read all the RFP and all of the addendums. We certify that our bid is good and expect that our delivery date will hold pending parts availability. Thank you for your time in reviewing our proposal.

Sincerely,

Jeremiah Hines-Owner
Audio Video Experts
2477 Commerce Blvd Unit H
Grand Junction CO 81505
Our Team

Jeremiah Hines: Owner
20 years experience in Design, Installation, Project Management, and Programming in commercial audio video systems. 3 years of this time was spent working for a large electronics manufacturer, Mitek Corporation, where Jeremiah was honored as a most valuable player in 2002

Jeremiah is a certified Crestron programmer, Certified Biamp DSP programmer, Infocomm CTS

, Extron EAVA, Crestron DMC-E

Jeremiah Acts as lead engineer and project manager.

Tona Hines: Owner
Tona has been the operations manager for 10 years handling logistics, A.P., A/R, Payroll, Taxes etc for our entity

Ken Carnahan Project Manager
16 years experience

Master Digital Systems Operator Certification
Certified Fiber Optic Technician, FCC Broadcast head-end and proof of performance certification

OSHA multiple certifications

Leland Hamblin: Back Office/Shipping
Leland has been with our company for 1 year and handles invoicing, shipping and receiving, project registration, bid and support, project documentation, warranty repairs

Chuck Peterson
6 years industry experience. Chuck works as a lead technician, programming, installing, networking and documenting systems. Crestron CTI-P201 Graduate.
Levi Tice
3 years industry experience. Levi works as a technician, programming, installing, and documenting systems. Crestron DMC-T

Additional Resource Partners for Special Projects:

John Murray Principal
Optimum System Solutions
DSP and Audio Specialist
90 Stanford Place
Woodland Park, CO 80863
john@optimumss.com
719-332-3456

Pantech Design
Crestron Services Provider
1701 W Northwest Hwy, Suite 210
Grapevine, Texas 76051
817-898-0339
Help Desk Services:

Audio Video Experts provides help desk services during the following hours

Monday-Friday 8 AM to 8PM (6-8 Extended Hours With additional Service Contract)
Saturday 9 am to 5 pm-(Extended Hours-Add Service Contract)
Sunday 10 am to 5pm (Extended Hours-Add service Contract)

Extended hours may be a call back, all callbacks are within 20 minutes.

Observed holidays-Help Desk Closed 4th of July, Christmas, New Years Day, Thanksgiving Day

Help Desk is on call support with a field technician ready to dispatch if required. Dispatch is only available to customers who are under warranty or agree to pay dispatch fees if required (Outside of warranty).

Audio Video Experts understands the “Mission Critical” nature of our clients systems. Our commercial clients demand a quick response for their audio and video systems functionality, that is why we have implemented Western Colorado’s only A/V help desk.
Proposed Work Plan:
It is the intention of Audio Video Experts to act as the product and services provider for systems at both locations. Audio Video Experts will not furnish services if equipment is furnished by others. We will deliver and test these systems at the time of delivery. We can also provide systems with better audio and a better viewing experience, however we know time is of the essence and that we will need have usable systems in place right after award. What we have proposed is simple to deploy and will require a limited amount of help from the I.T. staff. We will have it on line by the time it is necessary. Time is of essence in terms of award, for us to be successful in providing the solution in time.
Audio Video Experts is available Monday through Friday 8 am to 5 pm. We offer phone support during these hours as well as site support. During the first year of service we will offer on site support (Installation related) within 48 hours or 2 business days of notification. Additional service plans are available for additional hours and can be priced if requested.

Jeremiah Hines
Owner: Audio Video Experts
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<tr>
<th>Category</th>
<th>Description</th>
<th>Price</th>
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<td>Cameras</td>
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<td></td>
<td>$4,052.71</td>
</tr>
</tbody>
</table>

* Price Includes Accessories
## Furniture

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Quantity</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>AVTEQ</td>
<td>RPS series LCD and plasma cart support single 70” display, 12” deep</td>
<td>1</td>
<td>$2,399.00</td>
</tr>
</tbody>
</table>

**Furniture Total** | **$2,399.00**

## Switchers

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Quantity</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRESTRON</td>
<td>Huddle room Input switcher and receiver. 2 HDMI, 1 VGA</td>
<td>1</td>
<td>$838.71</td>
</tr>
</tbody>
</table>

**Switchers Total** | **$838.71**

**Project Subtotal:** | **$12,493.94**

* Price Includes Accessories
## PROJECT SUMMARY

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equipment</td>
<td>$12,493.94</td>
</tr>
<tr>
<td>Freight and Mobilization</td>
<td>$749.63</td>
</tr>
<tr>
<td>Misc. Parts Adjustment</td>
<td>$749.63</td>
</tr>
<tr>
<td>Labor</td>
<td>$2,540.00</td>
</tr>
</tbody>
</table>

**Grand Total:** $16,533.20