

# CO's Procurement Technical Assistance Center (PTAC)

Presents a **FREE** Seminar on

## HOW TO DO BUSINESS WITH THE GOVERNMENT Meet Roaring Fork Transit Authority (RFTA) and Garfield County Purchasers

Tuesday,  
October 11<sup>th</sup>, 2011  
2:00 – 4:00 pm.

Rifle Library  
Conference Room  
207 East Avenue  
Rifle, CO 81650

**There is NO COST  
To attend this Seminar**

PTAC is funded by the DoD's Defense Logistics Agency and is a non-profit organization within the Office of Economic Development and Intl Trade. You can learn more about the CO PTAC at:

[www.coloradoPTAC.org](http://www.coloradoPTAC.org)

- Want to expand your customer base becoming a govt vendor?
- Learn how to sell to local govt.
- Learn @ the VelociRFTA Building Project for 2011-2013.

This seminar will cover the following topics:

- How the CO PTAC will assist you in the process.
- PTAC's FREE BidMatch system and its benefits.
- **What do govt agencies buy?**
- **How to market and find forecast bids?**
- **Selling to Garfield County.**
- RFTA bid opportunities.
- Avoiding common pitfalls responding to bids.

For more information, please call the  
Rifle Regional Economic Development Corporation  
at **970.6250.4202**  
or email: [info@rifleedc.com](mailto:info@rifleedc.com)

**Open to all Business Owners and Economic  
Development/Community Resource Advocates**

